

Councillor Simon Hall, Cabinet Member for Finance and Treasury and Sarah Ireland, Director of Strategy, Communities and Commissioning

8 September 2015



## May 2014 Manifesto

# AMBITIOUS FOR CROYDON



#### CROYDON LABOUR 2014 MANIFESTO

- Fairness
- People
  - Jobs & Economy
  - Housing
  - Safe & Secure
  - Fairness
- Place
  - Clean & Green
  - Use of land
  - Facilities
- Resources

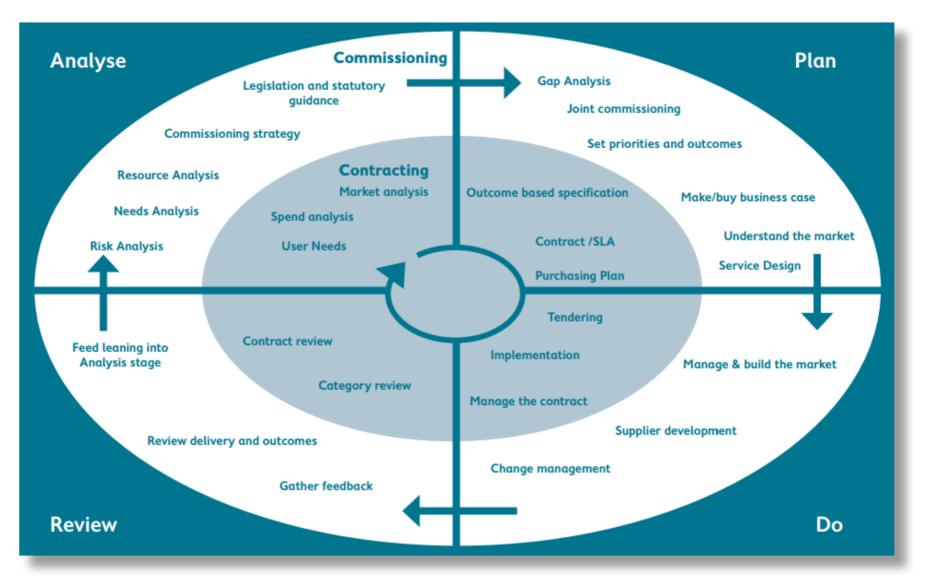


# Key Implications in Commissioning

- London Living Wage
- Interventionist and market disrupter
- Partnership with rest of Public Sector
- Partnership with Third Sector
- Outcome focus
- Use of Croydon Pound for wider objectives
- New Approach to Commissioning & Procurement
  - Different models
  - Flexibility
  - Big isn't necessarily beautiful
  - Social Value at Core not an afterthought
- New Approach to Contract Management



#### **Commissioning Cycle**



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# **Commissioning Approach**

We:

- take an outcomes based approach to commissioning
- understand needs and priorities
- ensure value for money
- involve customers and service users
- are honest about the financial and legislative frameworks
- support market development to ensure there is a mixed economy of providers
- build the capacity of our local third sector and small businesses
- promote investment in the local community
- work jointly with other relevant local and regional commissioners







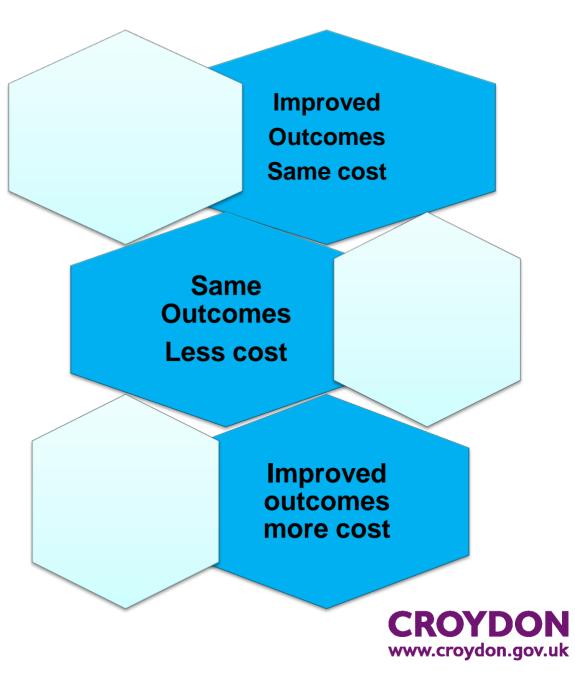
# Make or Buy Framework

Private Outsource Private Sector/Social Value /CSR	BUY		(	Public Outsource Third Sector, Social Enterprise	
Outcomes Direction			Risks Chall Direc	enges	The challenges & risks facing the service which needs to addressed by the Make or Buy decision
SERVICES					
Cost/Income Direction The financial position that needs to addressed by the Make or Buy decision			Perfo Direc	ormance tion	The performance position that needs to addressed by the Make or Buy decision
Collaborative Joint Ventures/Shared Services		AKE		In-House	

# Why change? – Strategic Decision

- All services be reviewed through the against the context of our financial challenges and agreed outcomes
- Detailed options appraisal including in-house option to be prepared for all re-commissioned services
- Follow Croydon Challenge design principles





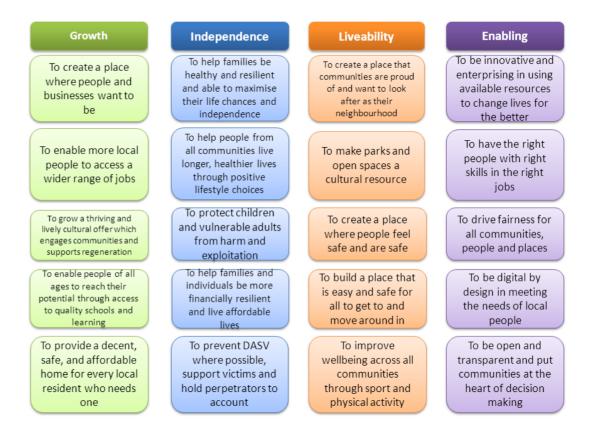
#### Key considerations



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#### **Outcome Based Commissioning**

- Clear outcomes linked to local priorities
- Built into end-to-end commissioning cycle
- Full participatory role for residents to co-produce solutions



 Understanding community assets and opportunities for social value to support and enhance



#### Social Value Context



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#### Value Croydon

Commitment to be socially responsible and influence partners, suppliers and others to do the same



Developing social partnerships with businesses, the community and other public sector agencies to promote social value in Croydon



Strategic framework that will bring together opportunities to generate local economic and social outcomes through building a culture of positive change



#### Contract management transformation

